

B&S

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Mensdorf, Luxembourg – April 7, 2025 (07:30 CET)

B&S Group S.A. (“B&S” or the “Company”) a company in the consumer goods industry, today announces it has signed two transactions. Both transactions are in line with B&S’ strategy to work towards autonomous and accountable segments.

The Lagaay Medical Group (“LMG”), representing the Health segment, is sold to Universal Marine Medical Supply International (“Unimed”). The transaction is expected to close later this month, subject to the satisfaction of customary closing conditions.

Furthermore, B&S divested its non-strategic business activity within the B&S Liquor segment, and, in relation to this transaction, acquired the remaining 5% stake in B&S HTG B.V. (“HTG”), to arrive at 100% shareholding in HTG. This transaction was closed over the weekend.

Divestment of LMG to Unimed

LMG is sold to Unimed as per January 1st 2025, for a purchase price of US\$ 45.9 million. LMG is a global distributor of pharmaceutical products and medical devices. Unimed is a one-stop supplier of pharmaceutical and medical supplies to the maritime industry, serving more than 12,000 commercial and cruise vessels worldwide.

Transaction details

LMG is 100% held by B&S Health BV, of which B&S owns 70%. LMG reported € 61.3 million in turnover for FY 2024, with EBITDA for FY 2024 amounting to € 4.4 million.

Under the transaction, 100% of LMG is sold to Unimed. Unimed is backed by affiliates of ZCG, a leading, privately held global firm comprised of three dynamic, cross-disciplinary platforms: private markets asset management, business consulting services, and technology development and solutions. The purchase price for 100% of the shares amounts to US\$ 45.9 million, paid at completion through US\$ 32.4 million in cash and a Seller’s loan of US\$ 13.5 million. The Seller’s loan including interest is guaranteed by Unimed. The transaction was positively advised upon by the B&S’ Works council.

Acquisition minority stake in HTG and liquor management buy-out

B&S has reached agreement on a management buy-out of a separate business activity within the Liquor segment, representing € 60 million in turnover with a negative sales margin of 4.2% in 2024. Furthermore the 2024 reported one-off’s amounting to € 8.8 million also related to this activity. In relation to this transaction, agreement on the acquisition of the remaining 5% stake in HTG was reached. After the transaction B&S will hold 100% of the shares in HTG, representing the segments Beauty, Personal Care and Liquors.

Transaction details

The acquisition price for the 5% in HTG amounted to € 29.3 million. The valuation is based on an external valuation report which has been commissioned by the Company. The acquisition price was

paid through € 0.6 million in cash and € 28.7 million as part of the management buy-out of a non-strategic business activity within the Liquors segment. The valuation has been based on the Net Realizable Sales Value of the related inventory, derived from the audited FY 2024 annual accounts.

Management Buy Out

The selling shareholder of the 5% stake in HTG concerns the Managing Director of the Liquors Segment.



Contact Investor Relations

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About B&S

B&S exists to make premium consumer goods available to everyone, anywhere. We believe that getting access to consumer products that bring joy and comfort into everyday lives, should be easy around the globe. With our ever-growing international network and physical local presence, we bring suppliers, brand owners, logistics partners, wholesalers, retailers and consumers all over the world together that are in many ways difficult to connect.

We work with the world's premium consumer brands in beauty, liquors, personal care, food, health and consumer electronics to serve millions of consumers daily - either directly or through our wholesaler and reseller partners. Powered by our high-tech platform and arising from supply chain expertise, we provide sourcing, warehousing, distribution, digital commerce, marketing and brand development solutions that enhance choice, speed up delivery, drive conversion and increase reach.

Additional information can be found on [our website](#) and on [LinkedIn](#).

Forward Looking Statements

This press release includes forward-looking statements. Other than reported financial results and historical information, all statements included in this press release, including, without limitation, those regarding our financial position, business strategy and management plans and objectives for future operations, are, or may be deemed to be, forward-looking statements. These forward-looking statements may be identified by the use of forward-looking terminology, including the terms "believes", "estimates", "plans", "projects", "anticipates", "expects", "intends", "may", "will" or "should" or, in each case, their negative or other variations or comparable terminology, or by discussions of strategy, plans, objectives, goals, future events or intentions. These forward-looking statements are based on our current expectations and projections about future events and are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in the forward-looking statements. Many of these risks and uncertainties relate to factors that are beyond B&S's ability to control or estimate precisely, such as future market conditions, the behaviour of other market participants and the actions of governmental regulators. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release and are subject to change without notice. Other than as required by applicable law or the applicable rules of any exchange on which our securities may be traded, we have no intention or obligation to update forward-looking statements.